

NORDIC FTTH INVESTORS DAY

Under the patronage of the
Finnish Ministry of Transport
and Communications

10 September 2013 12:00–18:30 EET

Kansallissali, Helsinki

We are delighted to invite you to this event, which will seek to get answers to the following two questions:

- How can individual projects be aggregated in order to reach scale?
- What can stakeholders and investors do to close the funding gap?

Why attend:

Learn about how financial markets look at FTTH networks as an asset class.

Who will I meet:

Investors (such as pension and infrastructure funds, advisors, private equity), project owners, regulators, policy makers

hosted by:

Nordic FTTH Investors Day 2013

Date: 10 September 2013
Time: 12:00 - 18:30 EET
Location: Kansallissali, 2nd floor
Aleksanterinkatu 44 A, 00100 Helsinki, Finland

TIME	PROGRAMME
12:00–13:00	<i>Registration, welcome coffee and light lunch</i>
13:00–13:05	Welcome address by PricewaterhouseCoopers, FTTH Council Europe, Finnish Regional Networks Association Jukka-Pekka Joensuu (PwC), Hartwig Tauber (FTTH Council Europe), Kaj Söderman (Finnish Regional Networks Association)
13:05–13:15	Opening Keynote Pia Viitanen Minister of Housing and Communications Finnish Ministry of Transport and Communications
13:15–13:45	The EU perspective: Broadband policy update Anna Krzyżanowska Head of Unit Broadband European Commission
13:45–14:30	FTTH in the Nordics – a market update Roland Montagne Director Telecoms Business Unit IDATE
14:30–15:45	Panel 1: Project Scale and Aggregation Moderator: Jukka-Pekka Joensuu COO, PricewaterhouseCoopers Finland <ul style="list-style-type: none">• Anna Philipson Head of Fiber Business, TeliaSonera• Jarmo Matilainen Managing Director, Finnet Association• Anne-Mari Leppinen ICT Project Manager, Economic Development Agency of Suupohja Region• Crister Mattsson Senior Advisor, Acreo• Darius Didzgalvis CTO, TEO
15:45–16:00	<i>Coffee break</i>
16:00–16:30	Financing Fibre – how to address the funding gap Jussi Hätönen Economist, Digital Economy and Education Division European Investment Bank
16:30–17:45	Panel 2: Making the FTTH case bankable Moderator: Thomas Langer Finance Consultant, FTTH Council Europe <ul style="list-style-type: none">• Innocenzo Genna Telecom Consultant, former ECTA chairman• Mikael Philipsson CEO, EQT• Frank Maaø Senior Vice President, DnB• Sirpa Juutinen Sustainability Partner, PricewaterhouseCoopers
17:45–18:30	<i>Concluding remarks, networking, wrap-up and drinks</i>